

# Cleaning Rates

## How We Price Our Commercial Cleaning Services

Our pricing model for Contract Cleaning Services is based on industry standards as well as internal productivity and effectiveness studies done by us over the years. This ensures we can provide you with the most competitive cleaning rates and cleaning schedule fully customised to meet your requirements.

In general, the pricing structure depends on four key factors:

- Your cleaning needs and expectations
- The size, design and layout of your facility
- How often your facility will be cleaned
- The level of health risk in your facility

### Your Cleaning Needs and Expectations

One-size-fits-all does not work when it comes to cleaning. A trained Office Clean Ireland sales consultant will talk with you to understand your expectations for “clean,” and then review your facility to understand exactly what needs to be done.

In general a “regular service” cleaning will include dusting/wiping, vacuuming/mopping, restrooms and trash removal. Depending on your needs and expectations, you may require other services such as cleaning microwave ovens, dusting high ceilings and vents, or cleaning glass/windows.

### The Size, Design and Layout of Your Facility

We will send an experienced cleaning consultant to your facility to determine how much square footage needs to be cleaned – and how it should be cleaned. If your facility is older, then it may require different kind of cleaning than a newer facility. Also, unused workspace or areas that are infrequently used will not need to be cleaned regularly.

It's important that your consultant considers the layout and usage of your facility when calculating your price.

The type of business or facility also makes a difference in determining your cleaning schedule and price. Some companies – such as daycares, medical facilities, fitness centers, restaurants and car dealerships, just to name a few – require specialized cleaning procedures. All of our consultants are fully trained in the unique cleaning requirements for various types of businesses and can advise you on the best way to clean your facility.

## **How Often Your Facility Will Be Cleaned**

"Frequency" is a commercial cleaning service term that refers to how often your facility will be cleaned. For example, smaller businesses may only need to be cleaned once or twice a week. Offices are often cleaned every weeknight, while restaurants and gyms might need to be cleaned seven nights a week. Also, areas that get dirty often or are "high-touch" points may need to be cleaned more frequently. Your cleaning frequency will be clearly stated in your Service Agreement.

### **The Level of Health Risk in Your Facility**

Your facility may be at a higher health risk for a variety of reasons. For example, schools and daycare facilities are very aware of illness prevention. Fitness centers are mindful of MRSA and other infections that can affect members. Medical facilities must adhere to strict procedures and guidelines to maintain their infection prevention plans.

And let's face it: all businesses want to avoid an outbreak of the flu. Coverall can help you evaluate the high-risk areas in your facility by identifying critical control points and create a cleaning program that not only addresses appearance, but also has a measurable impact on reducing the risk of germ transmission.